

OFFICE MOVES ARE CHALLENGING. OFFICE MOVE PRO HAS WHAT IT TAKES TO SIMPLIFY COMPLEXITY.

This is a company with extensive experience, an innovative vision, and a commitment to doing more than anyone expects a mover to do

Clockwise from below: Office Move Pro's principals (left to right) Daniel Zahorchak, Leo Thibodeau and Trevor Warren; vehicles in the Office Move Pro fleet; labour-saving Office Move Pro E-Crates mounted on an E-Crate dolly. With E-Crate rentals, staff packing up files and other materials to be moved never have to lift a loaded bin. They simply place the first crate on the dolly, load and close the crate, and then stack the next crate on top of the first. Each dolly holds up to four crates.



“Office Move Pro has provided us with exemplary service. On one job what I threw at them was, ‘Build these shelves (still in the box), move all the boxes into the room with the shelves, unpack the boxes, organize them, and I don’t want to see it until it’s done, but feel free to ask me questions if you need to’ – and they did it. They are absolutely wonderful and have saved me so much time. The head office staff is amazing as well. I have called them with half a day’s notice and they were able to get someone there by gam the next day.”

— MAX MACDONALD, OFFICE SERVICES COORDINATOR, ONTARIO CENTRES OF EXCELLENCE

The name Office Move Pro is new, but behind it is a value-added approach to office relocations and installations, developed by three principals with a total of more than 50 years’ experience in the moving business. Based in Mississauga, Ontario, Office Move Pro is uniquely responsive to the challenges facing anyone managing an office move – whether the job involves shifting one workstation from one department to another, or moving a 1,000-person office across the country.

“We’ve got a substantial history with some pretty big companies,” says Office Move Pro president Leo Thibodeau. “We were founders of Premiere Van Lines, we were founders of Premiere Office Movers, and before that we were part of AMJ Campbell.” In 2008, he and Office Move Pro’s executive vice president, Daniel Zahorchak, and vice president/managing partner, Trevor Warren, decided to make the transition from being shareholders within an existing organization to founding a company that would reflect their own vision and leverage their particular strengths. “Traditionally, one of the most difficult things for companies to do when they move is take what they have – furniture of different sizes and in many cases from different systems – and make it work in their new space,” says Mr. Zahorchak. “We’ve realized that we have the ability to take a look at what someone has, take a look at their new space, and let them know what they’re going to be able to do with what they have. What we say to our clients is, ‘We’ll take whatever you have and make it work – and if we can’t, we’ll find a solution for you.’ Our experience has given us the ability to find the best and most cost-effective approach to each situation.”

At a time when many companies are downsizing, Office Move Pro’s expertise in what Mr. Thibodeau calls “reactive space planning” is particularly valuable. Recently, the firm completed an installation for a regional communications company that would be increasing the density of its workspace when it moved into a new and somewhat smaller location. The company’s existing workstations were quite large. Mr. Warren, who was the crew leader on the job, realized that they would have to be reconfigured to fit into the new space, and that most work surfaces would need to be cut down. With the client’s approval, he took immediate action at

the new location: he brought in a table saw, cut down 31 work surfaces, and reassembled the workstations. The client was delighted with the fast turnaround and the professional results.

Office Move Pro has its own fleet, a 20,000-sq.-ft. secure, climate-controlled storage facility, and more than 50 fulltime employees; many moves take place on weekends, and at peak times staffing levels can rise to over 100. The company handles moves throughout North America, and at press time was about to open a Western Canada branch office, in Calgary.

Along with the extensive experience of its founders, several distinctive features and services have played key roles in Office Move Pro's successful launch. One of the most noteworthy of these is the company's E-Crate rental service. Instead of having to shift heavy boxes for themselves, people involved in a move are issued sturdy, plastic E-Crates, along with special dollies that can each hold up to four crates. Starting with an empty E-Crate already mounted on a dolly, an individual fills the crate, flips its lid shut, stacks an empty E-Crate on top, and repeats the process. This system reduces the risk of injury to a company's employees – no one has to lift anything heavier than an empty crate – and it also makes it much easier to shift filled boxes to a location where they will not be in the way.

To help clients minimize a move's environmental impact, Office Move Pro is proud to offer its Enviromove program. "This enables people to get rid of redundant corporate assets in an environmentally friendly way, as opposed to just dumping them in a landfill," says Mr. Thibodeau. A turnkey solution, Enviromove may involve the donation of excess furniture stock and supplies to charities that can put this material to new use, or the dismantling of products for recycling. "We weigh all the material taken out and provide clients with a report at the end of the project to let them know what happened to everything," says Mr. Thibodeau.

Other Office Move Pro services include panel and chair cleaning, computer disconnects and reconnects, warehouse relocations, and national and international shipping.

With Office Move Pro, there are no surprise extra charges. "The word 'extras' is something that terrifies people who are familiar with moving," Mr. Zahorchak says, "and no one wants to have an 'extra' surprise at the end of the day. So we put a lot of effort into working out what could happen, and we price accordingly." "With us," Mr. Thibodeau adds, "there are no overages after the fact. All of our senior-level people carry BlackBerries and digital cameras, so we're able to respond to issues and communicate instantly to clients as things happen."

No matter what happens, Office Move Pro can be counted on to provide exceptional service. Recently, for example, Mr. Warren was in charge of a move that happened to coincide with a day-long blizzard. What would normally be an hour's drive took three and a half hours. And when the movers arrived at the new location, there were no loading bays and they had to shovel their own path to the front door. "The client was amazed that we were able to get there and get the job done," Mr. Warren recalls. "She was managing several different elements of the overall move, and other people involved – contractors and computer people – just said they couldn't come in."

"Very rarely will you hear us say 'no' to anything," says Mr. Thibodeau. "We start with 'Yes we can,' and then we work back from there to make it happen."



"We have enjoyed working with Leo and his Office Move Pro team for approximately four years. Over that period this team has evolved from a valued supplier of POI Business Interiors to a strategic partner as we provide relocation and unique facilities services to our clients across Canada. We have always valued the Office Move Pro team's sense of urgency, commitment to doing the job at all costs and the honesty and integrity with which they conduct every aspect of their business. We have never felt any job was too small or too challenging and have always known every member of their team shares our commitment to service excellence. We feel our unique partnership and full breadth of relocation and facilities services will open many new opportunities for us both."

**— KEN BROPHY, DIRECTOR,
FACILITY SERVICES, POI BUSINESS
INTERIORS**

"We interviewed a few different movers and we selected Office Move Pro because we felt they offered not only the best price but also unbelievable service and attention to detail. Their people come on time and in uniform, and they're friendly and professional. They handled everything with care, and they're very proactive in solving any issues."

**— LYNÉE SMITH, HOUSE FACILITATOR
AND VOLUNTEER COORDINATOR,
YELLOW BRICK HOUSE**

